

Team Members



John Donaldson-Selby (S), Vice President

John specializes in the leasing of office space and sales of mid and high rise office buildings in Honolulu. He has a broad background in general management and marketing specifically in the commercial real estate and technology sectors. Until recently he was a founder partner in a property firm in Cape Town, South Africa. In this function, he was responsible for investment management support for institutional and private clients with commercial and industrial portfolios. In particular, he was responsible for seeking out properties that fitted clients' investment criteria, and the subsequent buyer/seller negotiations. Where investors wished to dispose of properties that no longer met their requirements, he would seek out buyers and facilitate the sale of such properties. His responsibilities included representing resort developers in the acquisition of appropriate development properties. He also handled the leasing of commercial and industrial premises on behalf of clients.

Business Experience

- **Hawaii Commercial Real Estate, LLC**, 2003 – Present, Vice President
- **Dennis Katz and Partners, CC**, (commercial and industrial property consultants) – 1992 to 2002, Partner
- **HiText Systems Pty Ltd** (sale of computer hardware and software, operator training and technical support) – 1984 to 1991, Managing Director

Education

- **MBA – University of Cape Town**

Personal

John enjoys sailing and golf, although he struggles with the latter!