

Team Members



Katerina "Cathy" Delaporta, CSM (S) Vice President

Cathy specializes in tenant representation. She brings years of experience to our team having served as tenant representative for prominent local and national firms. Cathy is adept at managing the real estate advisory, decision-making and transaction process efficiently, quickly and consistently. Transaction services include financial analysis; analyzing lease alternatives; valuation of options; negotiating real estate acquisitions; negotiating leases, renewals, restructuring and subleasing.

Experience

- Hawaii Commercial Real Estate, 2004 - Present, Tenant Representation, Office Leasing Specialist.
- BIARS, Inc., 2002 - 2004, Tenant Representation, Office Leasing Specialist.
- CB Richard Ellis Hawaii, 1998 - 2002, Tenant Representation, Office Leasing Specialist
- Castle & Cooke Properties - 1988-1998, Leasing and Property Management.

Education

- Saybrook Graduate School & Research Center, PhD. Candidate, 2005
- Saybrook Graduate School & Research Center, M.A., San Francisco, CA, 2004
- Hawaii Pacific University, BS, Honolulu, HI, 2002
- CSM Institute, Michigan State, 1992

Tenant Representation

Cathy's tenant advisory assignments have included prominent firms such as

- First Insurance Company of Hawaii, LTD.
- American Express
- BM - Aston Hotels
- National Oceanic & Atmospheric Association
- Time Warner Cable
- General Services Administration (US Government)
- Social Security Administration
- Federal Bureau of Investigations
- Interim Health Care